

Certified Technician Program Overview

Technical Application Publication



Who:

Parker Hannifin's Racor Division - Village Marine Tec (VMT) is offering watermaker installation and service training for dealers chosen by Racor Premier Distributors.

What:

The Certified Technician Program is a hands-on training program on VMT watermakers and related products. Certified technicians will get factory training on service, installation, trouble-shooting, and more.

Contact Information:

Parker Hannifin Corporation
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fax 310 538 3048
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www.villagemarine.com

www.parker.com/racor

Where:

Classes will be offered at our facilities and at locales near you.

When:

At the convenience of the distributor and dealer.

Why:

The program is designed to give the certified technicians the ability to provide constant, reliable and uniform service to Racor VMT customers. It is an opportunity to work closely with the Racor VMT team to help the dealer generate service revenue.

How:

Greg Newman, Technical Services Manager, will be working with Premier Racor Marine Distributors to identify prospective dealers, and will then provide them with the training and knowledge necessary to be successful. If interested, please call Greg at 561-601-7004.

Features of the program:

Certified technicians will receive hands on training on watermaker systems including technology review of pumps, electronics, membranes, service and especially installation.

Certified Technicians will have the knowledge and skills to support VMT customers and provide service and parts support.

Benefits:

Certified Technicians will receive referrals from Racor VMT.

Certified Technicians will get direct VMT technical support.

Certified Technicians will provide uniform sales and service to VMT customers.

Distributors will support the dealers for all parts, sales and support. The dealers will provide any needed service to their customers.



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VMT0008 Rev - 12-11-12

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