

# Village Marine® Newsletter

## Parker Filtration Group Hosts North American Distributors

In September and October Parker's Filtration Group hosted North American premeir distributors representing all PFG divisions at four events in Houston, Las Vegas, Chicago, and Atlanta. The theme was "Recession to Recovery" and the objective was to facilitate growth opportunities for those distributors in attendance. Presentations on

Division capabilities along with product exhibits offered our partners the chance to learn more about Parker and our filtration solutions. Racor VMT hosted break-out sessions including a working demo of a watermaker. As a result of these meetings, more Racor distributors will be offering VMT products in North America in support of our growth strategy.



## Racor Village Marine distributor Aeolian Engineering exhibited at the Athens Boat Show in October 2009



On display was the Little Wonder 200 complemented by an array of Racor filtration products for the marine market.

Managing Partners - Diomidis and Helen Tsakiris said that

"initial feedback from the show indicated a positive response to the acquisition of Village Marine by Parker Hannifin. With ten other competitive watermaker companies at the show, the Racor-Village Marine Tec. presence offered a

quality, well respected brand to the market place".

Products having the most interest were the 30 lph 12 volt model and the 60 lph 220 volt model.

Having undergone

product training in Fort Lauderdale recently and with a stock model of the Little Wonder, Aeolian are well positioned to take advantage of the anticipated market upturn in the Spring.

## Customer Visit

Pat New of ENSCO (offshore oil rigs) visited Gardena along with Ashley Bourgeois from our distributor Green Marine in Houston. ENSCO services Racor VMT water makers on rigs in the Gulf of Mexico. The tour of the Racor VMT operations included training and hands-on operation of a water maker at our final

test stand. Pat said, "I assumed VMT was a only a packager of components, I had no idea that you engineered and manufactured almost all of your requirements. The facility was impressive and the team was very knowledgeable. I now have a better understanding on how to maintain the RO systems on our rigs".



## New Teammates



Steven Padilla  
Material Planning Mgr.  
08/18/09



Brian Napkie  
Sourcing Specialist  
8/01/09



Gustavo Garcia  
Design Engineer  
08/17/09

Together, we can spend more time on the water.

With over 30 years in the marine industry, Village Marine Tec. is now part of the Parker Racor Division. VMT's durable, high-quality reverse osmosis watermakers are available at Racor distributors and our sales and service stores. Call us at 310-516-9911 or visit our web sites.

**Parker Racor**  
ENGINEERING YOUR SUCCESS.

1 800 C-Parker  
www.parker.com/racor  
www.racorcustomers.com  
www.villagemarine.com  
www.offshore-marine.com



## Look For Us In The Following Magazines:

**48 North**  
(October to December 09)

**Florida Mariner**  
October to December 09)

**Florida Cruising Directory**  
(October to December 09)

**MPC Boaters Directory**  
(October to December 09)

**Northwest Yachting**  
(October to December 09)

**PassageMaker**  
(November to December 09)

**Puget Sound Yacht Club Directory** (Oct. to Dec. 09)

**TollyCraft Boating Club Directory** (Oct. to Dec. 09)

**Waggoner Cruising Directory**  
(October to December 09)

**Water Front News**  
(October to December 09)



# Southeast Asian Racor and Village Marine Tec. Training

Rayong, Thailand - October 5th and 6th, 2009



In cooperation with Parker Singapore, Parker Thailand hosted the

first Racor and Village Marine Tec. products training and workshop

at it's newly operational filtration products manufacturing location

in Rayong, Thailand.

The meetings brought a total of 24 attendees during the workshop. The workshop was attended by Racor Customers, Distributors, and Parker Asia personnel

The two day training was facilitated by Asia Pacific Development Manager, Rick Serna with expert hands-on technical support from Global Sales Specialist, Andy Kennett.

Our sincere thanks to our valued customers and distributors, and to Craig Bowersox, Regional General Manager Asia Pacific, and Sheila Lim, Regional Sales Manager PH Singapore for their terrific support.

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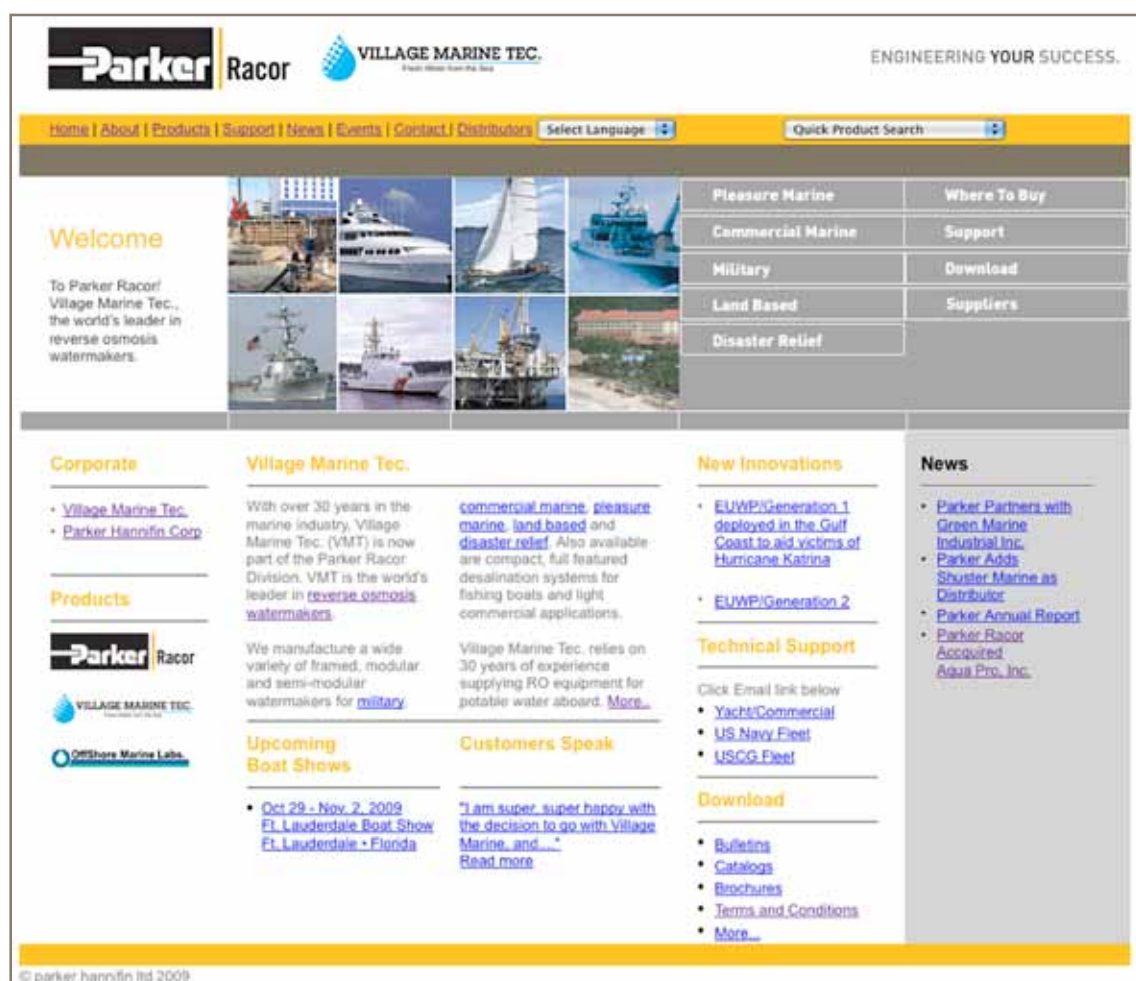
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[www.parker.com/racor](http://www.parker.com/racor)  
[www.racorcustomers.com](http://www.racorcustomers.com)

## Web Site Updated



In September, Racor Village Marine Tec. has launched its web site featuring a new look and a user-friendly interface. On the main page (see photo on the left), we present five different market segments accessed with just a click. They are the Pleasure Marine, Commercial Marine, Military, Land Based and Disaster Relief. Other special sections are: Where To Buy, Support, Download, Suppliers Information, Upcoming Boat Shows, Customers Speak, New Innovations, News and Quick Product Search.

## Trade Shows

See Products & Meet Team

**October 29-November 02, 2009**

Ft. Lauderdale Boat Show  
 Ft. Lauderdale • Florida

**November 17-19, 2009**

METS  
 Amsterdam • Netherlands

**November 19-21, 2009**

Pacific Marine Expo  
 Seattle • Washington

**December 2-4, 2009**

Workboat  
 New Orleans • Louisiana

**December 3-6, 2009**

St. Petersburg  
 St. Petersburg • Florida

## New Brochures and Bulletins

P/N	Description
7873	VMT capabilities
7851	Disaster relief
7886	Seaside hotels & resorts
7885	Aquapro (TM) pumps
7874	Aegean full-size watermaker
7867	Aegean compact watermaker
7883	Baltic Series watermakers
7869	Pure Water Modular Series watermarkers
7862	IMF media filtration systems
7868	CMF media filtration systems
7882	Oily Water Separators
7857	Pure Water Explosion Proof Series watermarkers

Download these and more at [www.villagemarine.com](http://www.villagemarine.com)

