

Welcome to PHConnect

Introduction to PHConnect Buy-Side



ENGINEERING YOUR SUCCESS.

There are “sides” of PHConnect the buy-side is the supply base side of the system. All suppliers should have access to the supply (buy-side) PHConnect.

What is PHConnect?

- Electronic, web-based communications portal between Parker Hannifin Corporation and its' suppliers
- Can be used by all suppliers
 - Accounts set up by PHConnect Administrator
 - No limit on the number accounts to be set up for a supplier

PHconnect is the electronic, web-based communications portal between Parker Hannifin Corporation and its' suppliers. Since it is a website, it can be accessed anywhere on the world wide web. All suppliers (MRO, production/inventory or both) can use PHConnect to manage their orders, payments and performance metrics in addition to other functions that help the communication between Parker and its supply base.

Why PHConnect?

- Improves communication
- Assists in achieving Parker's initiatives for supplier development in area of continuous improvement in:
 - Communication
 - Technology
 - Quality
 - Customer Service
 - Pricing

Why PHconnect? Well, because it helps improve communication and assists in achieving Parker's initiatives for supplier development in the area of continuous improvement in communication, technology, quality, customer service and pricing. All of these areas are tenets of the Parker Hannifin Strategic Procurement program.

Why PHConnect?



- Parker suppliers are accountable for all open orders listed on PHConnect
 - Check PHConnect at least once a day
- Supplier and Parker must work together to maintain accurate information
 - Supplier metrics are how suppliers are graded by Parker

4



In order to make sure that PHConnect an effective communication tool there are couple important expectations of suppliers:

1. Parker suppliers are accountable to open orders listed on PHconnect – it is requested that suppliers check the website at least once a day. Now for suppliers that do more business with Parker it would be advisable to check the website more frequently.
2. Suppliers and Parker must work together to maintain accurate information – if there are orders that need to be closes, invoices that are not presented or metrics that do not seem to accurately reflect performance communication needs to be initiated by the supplier.

Where is PHConnect?

- Accessed from any web browser

www.phconnect.com

The PHConnect website may be accessed on any web browser, anywhere in the world at www.phconnect.com.

Overview of PHConnect

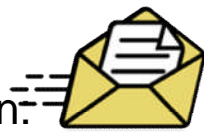


- Requesting an account
- Logging into the website

This overview presentation is one of several that go through the various screens on PHconnect for the supply base. In this module we have already covered what PHConnect is and how it is found. Now we will cover how to request account access and logging into the website.

Requesting a PHConnect Account

- Request an employee be set up by contacting:
 - The buyer responsible for your account
 - The PHConnect Administrator
 - Linlyn Chow – linlyn.chow@parker.com
 - Celeste Ayers – (209) 575-7660 or cmayers@parker.com
- Provide the following information:
 - Contact's first & last name
 - Name of your business



7

Requesting a PHConnect is rather simple. The information required is the account holder's first and last name, supplier business name and email address by calling or emailing:

- * Linlyn Chow – linlyn.chow@parker.com
- * Celeste Ayers at 209-575-7660 or cmayers@parker.com

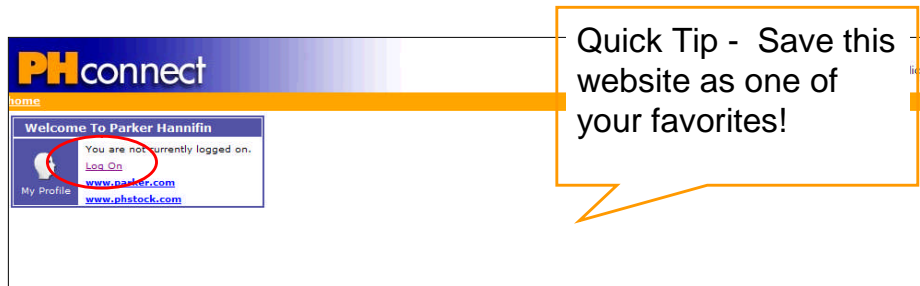
There isn't a limit to the number of accounts that can be set up at a single supplier location but we advise setting up a primary and backup for the key functions of:

- Sales/Customer Service
- Quality
- Accounting

When an account is set up, an email will be sent to the account holder with their PHConnect logon information – user name and password.

Logging into PHConnect


- Go to www.phconnect.com
- Click on “Log On”



Upon receipt of the email from the administrator with the logon information one would go to www.phconnect.com and look for the “Log on” hyperlink in the greeting box under the PHconnect heading. A quick tip for saving time remembering or finding this website by adding it to your internet browser favorites.

Logging into PHConnect

- Use the Web ID and Password provided in the introduction email from the PHConnect Administrator



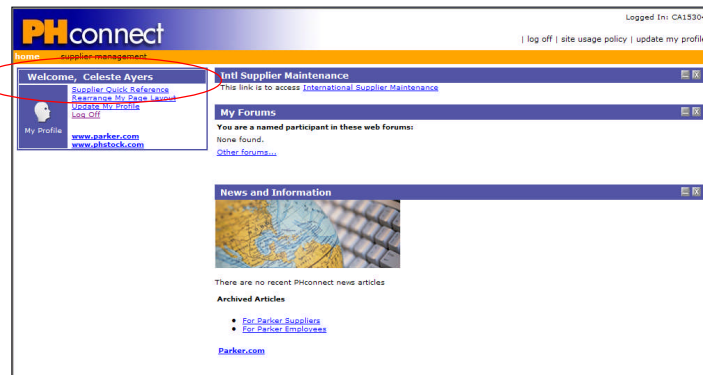
The screenshot shows a login form titled "Log on to your Parker web systems:". It contains two input fields: "Web ID:" and "Password:" (with a note "(case-sensitive)"). Below the fields is a "Log On" button and the Parker logo. At the bottom, there are two links: "Log on help" and "Don't know your password?".

Quick Tip - Write down your password and make it easily accessible.

After clicking on the “Log On” hyperlink the screen will refresh and the logon form will appear. Using the WebID and password provided by the administrator. For ease make sure that your logon information is easily accessible.

PHConnect – Welcome Page

- When logged on you will be welcomed by Parker Hannifin



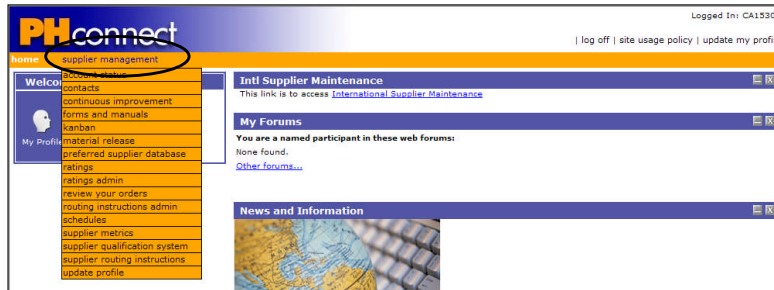
10



When logged into PHconnect the user will be greeted by the system.

PHConnect – Main Menu

- Locate the Supplier Management Menu by placing your cursor over the words “supplier management” on the orange bar



11



For the PHconnect Buy-Side views of PHConnect users will be able to locate supply base information under the “Supplier Management” menu. Placing the cursor over the words on the orange menu bar a dropdown box of screens on PHconnect.

PHConnect – Supplier Management

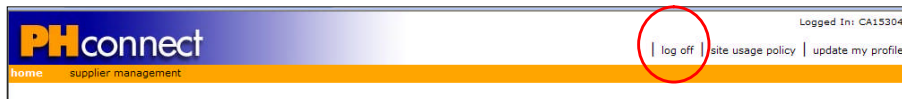
- Menu Options:

- Account Status
- Contacts
- Continuous Improvement
- Forms and Manuals
- Kanban
- Material Release
- Review Your Orders
- Schedules
- Supplier Metrics
- Supplier Qualification Survey (SQS)
- Supplier Routing Instructions
- Update Profile

The menus currently being used by the Racor Division are listed here. There are separate presentations for each of the screens to allow for customized training.

PHConnect – Logging Off

- Always remember to Log Off!



Log off when you are done with PH Connect so that updates may refresh.

PHConnect – Points of Contact



PHConnect Topic	Contact
Account Set-Up	Celeste Ayers – cmayers@parker.com
Accounts Payable	Check Contacts Page – “Account Payable”
Orders & Kanban	Check Contacts Page – “Purchasing Contact”
Supplier Metrics – Continuous Improvement	Don Ford – donald.ford@parker.com
Supplier Metrics – On-Time Delivery	Sheila Hunt – shunt@parker.com
Supplier Metrics – Quality	Reynaldo Evangelista - revangelista@parker.com
Supplier Qualification Survey	Celeste Ayers – cmayers@parker.com
Supplier Routing Instructions	Celeste Ayers – cmayers@parker.com
Account Password Reset	Celeste Ayers – cmayers@parker.com



The Racor Division has several supply chain team members dedicated to the support of the information on PHconnect. These individuals are key contacts for the supply base.